

AspireUP's Solutions Directory

Empower. **Elevate.** Inspire.



As a boutique consultancy, we offer **customized approach** in training, development and coaching solutions to Individuals, Teams and Organizations.

These solutions are **tailored** to meet **specific learning objectives** and are often used to **address skill gaps, improve job performance**, and **foster professional growth** of your learners. By investing in comprehensive and tailored training solutions, your organization can empower their workforce to thrive in an ever-changing and competitive landscape.

Testimonials

"The positive feedback we've received from our team and the energy displayed throughout the session speaks volumes about the quality of the training and the tailored approach you took to address our specific needs. It was clear that you put a lot of effort into understanding our requirements and delivering a program that was clear, concise and cohesive."

J. Shanti
Prudential Assurance Malaysia Berhad

"Their dedication to tailoring the material to fit our specific needs is crucial in ensuring that the training content effectively addresses the real challenges and gaps our participants are currently experiencing. This level of customization will undoubtedly enhance the relevance and impact of the training for our team."

Mohamad Helmi
TM Technologies Sdn Bhd

MANAGEMENT AND LEADERSHIP SERIES

AspireUP offers an exceptional range of Leadership and Management training modules. The modules have been designed to *cover a full spectrum of development* needs relevant to "Frontline Employees" all the way up to senior leadership regardless of the industry they operate in. Our signature courses have been designed to *master the wide and complex range of leadership and management skills* needed to develop, manage and lead high performing departments and teams

- Agile Leadership with Impact
- Managing a Multigenerational Workplace
- Coaching and Mentoring for Results
- Storytelling for Professionals and Leaders
- Women in Leadership
- Intrapreneurship - Startup within the Enterprise
- Innovation for Professionals/Design Thinking for Impact
- Leading Through AI
- Adaptive/ Situational Leadership in Action
- Leadership Matters
- Strategic Planning & Goal Setting for Sustainable Success
- Building Bridges with Feedback
- Synergy Works! - Leadership Team - High Level Facilitation Retreat
- Development & Blended Programs
 - Building Tomorrow's Leaders Today - (BTLT) - Frontline Leadership development program
 - Shaping Tomorrow's Leaders (STL) - Mid level Leadership Development Program



Sales Mastery and Service Excellence Series

AspireUP's Sales Mastery and Sales Leadership practice area offers top-notch Sales Excellence training modules. The modules have been to *uoskill your entire sales team*, sales managers and leaders alike. The key sales concepts and framework fit across industries. Our aim is to ensure your sales force is *motivated and skilled* in winning new and retaining business with finesse

- Sales success in the digital world
- Winning strategies for B2B Sales
- Leveraging Sales Acceleration
- Consultative Selling for Sales Success
- Leading Sales Success in the Digital World
- Sales Aspire! Blended Sales Development Program
- Sales through Service with a WOW
- Need Based Selling
- Peak Performance
- Elevating Sales Leadership - 6 month Sales Management Workshop
- Agile Telesales for CX Professionals
- High Priority Customers - Relationship Experience Program
- Service with a WOW- Part 1: Mindset and Brilliant Basics in Service
- Part 2: Service Recovery Strategies
- Part 3: Vulnerable Consumers

Personal and Professional Development Series

AspireUP's Personal Development Programmes are tailored with your employees needs in mind. We deep dive into *key areas that requires improvement* and set the stage for coaching sessions that enables the individual to find pathways to *elevate through assisted self-discovery methodology*

- Leveraging GRIT for Success
- Leveraging IKIGAI for Success
- Navigating Negotiation with Impact
- Resilience in Action
- Behavioral Interview Mastery
- Transforming Trainers - Advance Facilitation Skills for Trainers
- Project Management Skills
- Agile Leadership to Boost Productivity
- Agile Mindset to Boost Productivity
- Building Trust and Communicating for Results



Teambuilding and Team Engagement Series

AspireUP's Teambuilding & Team Engagement Programmes focuses on the importance of *increasing levels of employee engagement* which in turn *promote better retention* of talent, *fosters customer loyalty* and *improves organisational performance* and stakeholder value

- Synergies as ONE!
- Engage and Excel as ONE - Strategic Team Getaway for The Leadership Team
- Ignite as ONE
- Connecting Together for Success

GET SOCIAL WITH US

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