

AspireUP's Solutions Directory

2 January 2025

Empower. Elevate. Inspire.

ABOUT ASPIREUP

AspireUP' WOW (Way of Working) Experience is all about Empowering Talents, Elevating Growth & Inspiring Lives.

As a boutique consultancy, we offer customized approach in training, development and coaching solutions to Individuals, Teams and Organizations.

Our range of solutions are focused on understanding the unique requirements of your needs and developing solutions that address those needs.



ASPIREUP'S SOLUTIONS DIRECTORY

Learner centric solutions designed by AspireUP, encompass a range of assessments, courses and workplace reinforcements to enhance the knowledge, skills, and performance of individuals and teams within our pillar of specializations.

These solutions are tailored to meet specific learning objectives and are often used to address skill gaps, improve job performance, and foster professional growth of your learners. By investing in comprehensive and tailored training solutions, your organization can empower their workforce to thrive in an ever-changing and competitive landscape.



MANAGEMENT AND LEADERSHIP SERIES

AspireUP offers an exceptional range of Leadership and Management training modules. The modules have been designed to cover a full spectrum of development needs relevant to "Frontline Employees" all the way up to senior leadership regardless of the industry they operate in. Our signature courses have been designed to master the wide and complex range of leadership and management skills needed to develop, manage and lead high performing departments and teams

- Agile Leadership with Impact
- Managing a Multigenerational Workplace
- Coaching and Mentoring for Results
- Storytelling for Professionals and Leaders
- Women in Leadership
- Building Tomorrow's Leaders Today - Blended Talent Development Program
- Conquering Conflict Management
- Leadership Matters
- Strategic Planning & Goal Setting for Sustainable Success
- Building Bridges with Feedback
- Embracing Growth Mindset
- Driving Growth Mindset
- Enhancing Emotional Intelligence
- Enhancing Stakeholder Management
- Strategic Thinking & Planning and Business Acumen
- - Simulation
- 180 Degree Behaviour Pulse - Level 3 Assessment
- Shaping Tomorrow's Leaders (STL) - Mid level Leadership Development Program

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SALES MASTERY & SERVICE EXCELLENCE SERIES

AspireUP's Sales Mastery and Sales Leadership practice area offers top-notch Sales Excellence training modules. The modules have been to Upskill your entire sales team, sales managers and leaders alike. The key sales concepts and framework fit across industries. Our aim is to ensure your sales force is motivated and unskilled in winning new and retaining business with finesse

- Embracing Sales Growth Mindset and Coaching for Professionals
- Channel Management
- Service Through Service
- Leading High-performing Sales Team - Strategic Planning and Decision-making
- Relationship Management for Sales
- Key Account Development for Sales
- Sales Aspire ! Blended Sales Development Program - 7 months
- Service with a WOW
- Sales Success Fundamentals
- Master is Sales



PERSONAL & PROFESSIONAL DEVELOPMENT SERIES

AspireUP's Personal Development Programmes are tailored with your employees needs in mind. We deep dive into key areas that requires improvement and set the stage for coaching sessions that enables the individual to find pathways to elevate through assisted self-discovery methodology

- Demystifying Communication Skills
- Navigating Negotiation with Confidence
- Behavioral Interview Mastery
- Transforming Trainers - Advance Facilitation Skills for Trainers
- Mindfulness for Wellbeing
- Innerwork @Workplace
- Influence with Confidence
- Leveraging Resilience and GRIT
- ESG Matters! "Building a Better Future Together"
- Project Management - Fundamentals Communication and Interpersonal Skills



TEAMBUILDING & TEAM ENGAGEMENT SERIES

AspireUP's Teambuilding & Team Engagement Programmes focuses on the importance of increasing levels of employee engagement which in turn promote better retention of talent, fosters customer loyalty and improves organisational performance and stakeholder value

- Ignite as ONE
- Connecting Together for Success
- Synergies as ONE!
- Engage and Excel as ONE - Strategic Team Getaway for The Leadership Team

GET IN TOUCH

Contact us today and let's explore how we can co-create and customize a program for your team.



www.aspirerup.com



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